

REP: TEL# 703 528 7800 FAX# 703 528 7880
CREDIT ADVISORY: AGENCY CREDIT RISK !!
ORDER WORKSHEET HARRIS REPORT FROM REP OCT22/12 13.01
CHANGES ** WFTV-TV ***

REP. # _____ OFF. # 6556 SALESMAN # _____

BUYER NAME SHELLI HUTTON

SALES PRSN WA- JOE KNAUER

| | CLASS: NATL. | LOCAL | REGIONAL |
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| | CLASS: NATL. | LOCAL | REGIONAL |
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DATE OCT22/12 13.01

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CON CM

| LINE# | REP | CD | TIME PERIOD | LGTH | SEC | RATE | START DATE | END DATE | SPTS /WK | WEEK INVT | DAYS | TOTL SPTS |
|--|-----|----|-------------|------|-----|------------|------------|----------|----------|-----------|------|-----------|
| 14 | S | | 1000P-1100P | 30 | | \$5,250.00 | 10/23 | 10/23 | 0 | | TUE | 0 |
| AGENCY ADVERTISER CODE = AGENCY PRODUCT CODE = AGENCY EST# = 640 | | | | | | | | | | | | |
| PROGRAM : PRIVATE PRACTICE | | | | | | | | | | | | |
| 26 | A | | 1000P-1100P | 30 | | \$5,000.00 | 10/25 | 10/25 | 1 | | THU | 1 |
| PROGRAM : SCANDEL ORD COM1 : WE CAN OFFER THIS IS A MAKE-GOOD FOR OCT23 ON LINE-14 FOR 1 SPOT/WK | | | | | | | | | | | | |

REP HEADLINE# 6384919 TRF# 337778
\$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$

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|-------|-----|----|-------------|------|-----|----------|------------|----------|---------|-----------|------|-----------|
| 27 | A | | 500A-600A | 30 | | \$250.00 | 10/28 | 10/28 | 1 | | SUN | 1 |

PROGRAM : NEWS
ORD COM1: WE CAN OFFER
PART OF A MAKEGOOD MADE UP OF LINES 26-27
STATION MAKEGOOD OFFERS:
M4 OK'D BUY#14 MISSED:TUE/1000P-1100P OCT23 30S \$5,250.00 (OCT22/12)
OFFER:THU/1000P-1100P OCT25 30S \$5,000.00 PLS ADVISE.
& SUN/500A-600A OCT28 30S \$250.00
CMT:WE CAN OFFER

OCT/12 47125.00 NOV/12 11835.00
CONTRACT TOTAL 58960.00
TOTAL SPOTS 43

MARKET TOTALS \$168,457 WFTV 35% WKMG 19% WESH 25% WOFL 16% WKCF 1% WRBW 2% CABL 0%
WOPX 0% WRDQ 2% EFTV 0%

SHARES ETIAMTED
SVC- NSI
DEMOS- RA35+*
MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE